

1325 G Street, NW, Suite 500 Washington, DC 20005 www.asc.gov

November 22, 2024

Via Email

Tyler Evins, Interim Executive Director South Dakota Appraiser Certification Program Department of Labor and Regulation 217 W. Missouri Avenue Pierre, SD 57501 <u>Tyler.Evins@state.sd.us</u>

RE: ASC Compliance Review of South Dakota's Appraiser Regulatory Program

Dear Tyler Evins:

The Appraisal Subcommittee (ASC) staff conducted an ASC Compliance Review (Review) of the South Dakota appraiser regulatory program (Appraiser Program) on September 25 - 27, 2023, to determine the Appraiser Program's compliance with Title XI of the Financial Institutions Reform, Recovery, and Enforcement Act of 1989, as amended.<sup>1</sup>

The ASC considered the preliminary results of the Review and the State's response to those results. The Appraiser Program is given an ASC Finding of "Not Satisfactory." The final ASC Compliance Review Report (Report) of the South Dakota Appraiser Program is attached.

The ASC identified the following areas of non-compliance:

- States must issue temporary practice permits within five business days of receipt of a completed application or notify the applicant and document the file as to the circumstances justifying delay or other action;<sup>2</sup>
- States must reconcile and pay registry invoices in a timely manner;<sup>3</sup>
- States must ensure that staff authorization information provided to the ASC is updated and accurate;<sup>4</sup>
- States must verify that the applicant has successfully completed courses consistent with AQB Criteria for the appraiser credential sought;<sup>5</sup>
- States must use a reliable means of validating appraiser experience claimed on all initial or upgrade applications for appraiser credentialing;<sup>6</sup>

<sup>&</sup>lt;sup>1</sup> 12 U.S.C. §§ 3331-3356.

<sup>&</sup>lt;sup>2</sup> 12 U.S.C. § 3351; Policy Statement 2 B.

<sup>&</sup>lt;sup>3</sup> 12 U.S.C. § 3347; 12 U.S.C. § 3338; Policy Statement 3 B.

<sup>&</sup>lt;sup>4</sup> 12 U.S.C. § 3347; Policy Statement 3 A, C.

<sup>&</sup>lt;sup>5</sup> 12 U.S.C. § 3345; 12 U.S.C. § 3347; Policy Statement 4 B, C.

<sup>&</sup>lt;sup>6</sup> 12 U.S.C. § 3347; Policy Statement 4 D.

## **ASC Finding Descriptions**

- States must analyze a representative sample of the applicant's work product for compliance with USPAP on all initial or upgrade applications for appraiser credentialing;<sup>7</sup>
- States must obtain and maintain sufficient relevant documentation pertaining to an application for issuance of a credential by reciprocity so as to enable understanding of the facts and determinations in the matter and the reasons for those determinations;<sup>8</sup>
- States must ensure the delivery mechanism for distance education courses offered by a non-academic provider, including secondary providers, has been approved by an AQB-approved organization providing approval of course design and delivery;<sup>9</sup>
- States must maintain relevant documentation to enable understanding of the facts and determinations in the matter and the reasons for those determinations;<sup>10</sup>
- States must ensure that the system for processing and investigating complaints and sanctioning appraisers is administered in an effective, consistent, equitable, and well-documented manner;<sup>11</sup> and
- States must track all complaints on a complaint log containing the required information.<sup>12</sup>

ASC staff will confirm appropriate corrective actions have been taken in a Follow-up Review. South Dakota will be placed on a one-year Review Cycle.

This letter and the attached Report are public records and available on the ASC website. Please contact us if you have any questions about this Report.

Sincerely,

20M-f/

Zixta Q. Martinez ASC Chair

Attachment cc: Jerry McCabe, Director, <u>Jerry.McCabe@state.sd.us</u> Marcia Hultman, Cabinet Secretary, <u>Marcia.Hultman@state.sd.us</u>

<sup>&</sup>lt;sup>7</sup> 12 U.S.C. § 3345; 12 U.S.C. § 3347; Policy Statement 4 D.

<sup>&</sup>lt;sup>8</sup> 12 U.S.C. § 3351; Policy Statement 5 D.

<sup>&</sup>lt;sup>9</sup> 12 U.S.C. § 3347; Policy Statement 6 B.

<sup>&</sup>lt;sup>10</sup> 12 U.S.C. § 3347; Policy Statement 7 B.

<sup>&</sup>lt;sup>11</sup> 12 U.S.C. § 3347; Policy Statement 7 B.

<sup>&</sup>lt;sup>12</sup> 12 U.S.C. § 3347; Policy Statement 7 B.

## **ASC Finding Descriptions**

ASC Finding	Rating Criteria	Review Cycle*
Excellent	<ul> <li>State meets all Title XI mandates and complies with requirements of ASC Policy Statements</li> <li>State maintains a strong regulatory Program</li> <li>Very low risk of Program failure</li> </ul>	2-year
Good	<ul> <li>State meets the majority of Title XI mandates and complies with the majority of ASC Policy Statement requirements</li> <li>Deficiencies are minor in nature</li> <li>State is adequately addressing deficiencies identified and correcting them in the normal course of business</li> <li>State maintains an effective regulatory Program</li> <li>Low risk of Program failure</li> </ul>	2-year
Needs Improvement	<ul> <li>State does not meet all Title XI mandates and does not comply with all requirements of ASC Policy Statements</li> <li>Deficiencies are material but manageable and if not corrected in a timely manner pose a potential risk to the Program</li> <li>State may have a history of repeated deficiencies but is showing progress toward correcting deficiencies</li> <li>State regulatory Program needs improvement</li> <li>Moderate risk of Program failure</li> </ul>	2-year with additional monitoring
Not Satisfactory	<ul> <li>State does not meet all Title XI mandates and does not comply with all requirements of ASC Policy Statements</li> <li>Deficiencies present a significant risk and if not corrected in a timely manner pose a well-defined risk to the Program</li> <li>State may have a history of repeated deficiencies and requires more supervision to ensure corrective actions are progressing</li> <li>State regulatory Program has substantial deficiencies</li> <li>Substantial risk of Program failure</li> </ul>	1-year
Poor	<ul> <li>State does not meet Title XI mandates and does not comply with requirements of ASC Policy Statements</li> <li>Deficiencies are significant and severe, require immediate attention and if not corrected represent critical flaws in the Program</li> <li>State may have a history of repeated deficiencies and may show a lack of willingness or ability to correct deficiencies</li> <li>High risk of Program failure</li> </ul>	Continuous monitoring

\*Program history or nature of deficiency may warrant a more accelerated Review Cycle.

\*\*An ASC Finding of "Poor" may result in significant consequences to the State. See Policy Statement 5, Reciprocity; see also Policy Statement 12, Interim Sanctions.



ASC State Appraiser Program Compliance Review Report							ASC Finding: Not Satisfactory Final Report Issue Date: November 22, 2024		
South Dakota Appraiser Regulatory Program (Stat	e)								
Appraiser Certification Program Advisory Council (Council)				PM: M. Brown	ASC Compliance Review Date: September 2	Review Period: November 2021 to September 2023			
Umbrella Agency: Department of Labor and Regulation					Number of State Credentialed Appraisers o	Review Cycle: One Year with Follow-up			
Applicable Federal Citations	Areas	Compliance (YES/NO) Areas of Concern (AC)		ASC Staff Observations State Response Required/R		Required/Recommended State Actions	General Comments		
Statutes, Regulations, Policies and Procedures:	YES X	NO	AC						
				No compliance issues noted.	N/A	None	None		
Temporary Practice:		Х							
States must issue temporary practice permits within five business days of receipt of a completed application or notify the applicant and document the file as to the circumstances justifying delay or other action. (12 U.S.C. § 3351; Policy Statement 2 B.)				That State initially did not provide any of the selected temporary practice permit files for the Compliance Review, but subsequently supplied the requested documents. The State failed to process 6 requests for temporary practice permits within 5 business days of receipt of a completed application.	On February 2, 2024, the State reported it updated its written procedures and checklists to ensure temporary permits are processed within 5 business days.	The State must monitor its updated procedures to ensure temporary practice permits are issued within 5 business days of receipt of application.	ASC staff will monitor this required action and conduct a Follow-up Review to confirm compliance with Title XI and Policy Statement 2.		
National Registry:		x							
States must reconcile and pay registry invoices in a timely manner. (12 U.S.C. § 3347; 12 U.S.C. § 3338; Policy Statement 3 B.)					On February 2, 2024, the State reported that on January 24, 2024, it paid the 6 outstanding Appraiser Registry invoices. At the same time, the State reported that it instituted changes to how it processes Appraiser Registry invoices including the implementation and use of automated alerts.	The State must monitor its process to ensure Appraiser Registry invoices are reconciled and paid in a timely manner.	ASC staff will monitor this required action and conduct a Follow-up Review to confirm compliance with Title XI and Policy Statement 3.		
National Registry Continued:		X							
States must ensure that staff authorization information provided to the ASC is updated and accurate. (12 U.S.C. § 3347; Policy Statement 3 A, C.)				The State failed to notify the ASC that a program staff member with authorization had left the Program.	On February 2, 2024, the State reported it adopted a new staff exit procedure for employees leaving the Program, including a checklist item to provide notification to the ASC.	The State must monitor its new procedure to ensure that the authorization information is updated and accurate.	ASC staff will monitor this required action and conduct a Follow-up Review to confirm compliance with Title XI and Policy Statement 3.		
Application Process:		Х							
States must verify that the applicant has successfully completed courses consistent with AQB Criteria for the appraiser credential sought. (12 U.S.C. § 3345; 12 U.S.C. § 3347; Policy Statement 4 B, C.)				That State initially did not provide any of the selected application files for the Compliance Review, but subsequently supplied the requested documents. The State issued 1 appraiser credential without verifying the applicant met the AQB Criteria required education.	On February 2, 2024, the State reported that documentation for the course had been kept in separate files. At the same time, the State reported that it updated its procedures and checklists for processing applications and accompanying documentation in the appraiser files.		conduct a Follow-up Review to confirm compliance with Title XI and Policy Statement 4.		



ASC State Appraiser Program Compliance Review Report

South Dakota Appraiser Regulatory Program (State) Appraiser Certification Program Advisory Council (Council)				PM: M. Brown	ASC Compliance Review Date: September 25-27, 2023		
Umbrella Agency: Department of Labor and Regu	lation				Number of State Credentialed Appraisers on Appraiser Registry: 516		
Applicable Federal Citations	Compliance (YES/NO)			ASC Staff Observations	State Response	Required/Recommended State Actions	
Applicable reactar clattons			cern (AC)	C)	State Response	Required/Recommended State Actions	
	YES	NO	AC				
Application Process Continued:		X					
States must use a reliable means of validating				The State failed to adequately document 1		The State must monitor its updated procedures to	
appraiser experience claimed on all initial or				application file to support experience claims	experience log and appraisal reports were	ensure a reliable means of validating appraiser	
upgrade applications for appraiser credentialing.				on an upgrade application for appraiser	not maintained in one filing location.	experience claimed on all initial or upgrade	
(12 U.S.C. § 3347; Policy Statement 4 D.)				credentialing.		applications for appraiser credentialing and	
					At the same time, the State reported that it	document the file accordingly. The State must	
					updated its procedures and checklists for	ensure that all documentation to support its	
					processing upgrade applications and	validation methods are available to ASC staff for	
					accompanying documentation in the	future Compliance Reviews.	
					appraiser files.		
Application Durance Continued		x					
Application Process Continued: States must analyze a representative sample of		<b>^</b>		The State issued 1 appraiser credential without	On February 2, 2024, the State reported	The State must monitor its updated procedures to	
the applicant's work product for compliance with				reviewing work product samples for USPAP	that it failed to have the documentation in	ensure a reliable means of validating appraiser	
USPAP on all initial or upgrade applications for				compliance.	one place, as staff was in the process of	experience claimed on all initial or upgrade	
appraiser credentialing. (12 U.S.C. § 3345; 12					moving files from a physical file to a digital	applications for appraiser credentialing and	
U.S.C. § 3347; Policy Statement 4 D.)					file.	document the file accordingly. The State must	
						ensure that all documentation to support its	
					At the same time, the State reported that it	validation methods are available to ASC staff for	
					updated its procedures and checklists for	future Compliance Reviews.	
					processing upgrade applications and		
					accompanying documentation in the		
					appraiser files.		
Reciprocity:		X					
States must obtain and maintain sufficient					On February 2, 2024, the State reported	The State must monitor its new requirement to	
relevant documentation pertaining to an				selected reciprocal files for the Compliance	that it has subsequently verified the	verify and document that applicants hold an active	
application for issuance of a credential by				Review, but subsequently supplied the	applicant holds a valid credential.	credential for the appraiser license sought and	
reciprocity so as to enable understanding of the				requested documents.		that documentation to support its validation is	
facts and determinations in the matter and the					-	available to ASC staff for future Compliance	
reasons for those determinations. (12 U.S.C. §				The State issued 1 appraiser credential without	updated its checklists for reciprocal	Reviews.	
3351; Policy Statement 5 D.)				verifying that the applicant held a valid	applications to include the requirement to		
				credential in another State.	verify and document that applicants hold a		
					valid credential.		
Education:		x					
States must ensure the delivery mechanism for				That State initially did not provide any of the	On February 2, 2024, the State reported	The State must continue the process to amend its	
distance education courses offered by a non-				selected education files for the Compliance	that course expirations are established by	rules to bring them into compliance with AQB	
academic provider, including secondary providers,				Review, but subsequently supplied the	State regulations.	Criteria, and provide ASC staff with a copy once	
has been approved by an AQB-approved				requested documents.		finalized.	
organization providing approval of course design					At the same time, the State reported that it		
and delivery. (12 U.S.C. § 3347; Policy Statement 6				The State approved 3 qualifying education and	-		
B.)					the program's expiration dates with the		
5.1				expiration date of the delivery mechanism and			
				course content approval certificates.			
				course content approvar certificates.			
		I	I	ļ		ļ	

	ASC Finding: Not Satisfactory
	Final Report Issue Date: November 22, 2024
	Review Period: November 2021 to September 2023
	Review Cycle: One Year with Follow-up
5	General Comments
res to	ASC staff will monitor this required action and
er	conduct a Follow-up Review to confirm compliance with Title XI and Policy Statement 4.
st	
for	
res to	ASC staff will monitor this required action and
er	conduct a Follow-up Review to confirm compliance with Title XI and Policy Statement 4.
st	
for	
to active Id is	ASC staff will monitor this required action and conduct a Follow-up Review to confirm compliance with Title XI and Policy Statement 5.
nd its 3 Ice	ASC staff will monitor this required action and conduct a Follow-up Review to confirm compliance with Title XI and Policy Statement 6.



ASC State Appraiser Program Compliance Review Report

South Dakota Appraiser Regulatory Program (Stat	-			1	1		
Appraiser Certification Program Advisory Council (	Counc	il)		PM: M. Brown	ASC Compliance Review Date: September 25-27, 2023           Number of State Credentialed Appraisers on Appraiser Registry: 516		
Umbrella Agency: Department of Labor and Regu	lation						
Applicable Federal Citations	Compliance (YES/NO) Areas of Concern (AC)			ASC Staff Observations	State Response	Required/Recommended State Actions	
· •							
	YES	NO	AC				
Enforcement:		Х					
States must maintain relevant documentation to enable understanding of the facts and determinations in the matter and the reasons for those determinations. (12 U.S.C. § 3347; Policy Statement 7 B.)				That State initially did not provide any of the selected enforcement files for the Compliance Review, but subsequently supplied the requested documents. The State failed to maintain relevant documentation to enable an understanding of the facts and determinations and the reasons for those determinations.	On February 2, 2024, the State reported that it reviewed the cautionary/dismissal letters in certain complaint files selected for this Compliance Review. At the same time, the State reported that the letters included determinations and reasons for the determinations.	The State must maintain relevant documentation to enable understanding of the facts and determinations and the reasons for those determinations.	
Enforcement Continued:		x					
States must ensure that the system for processing and investigating complaints and sanctioning appraisers is administered in an effective, consistent, equitable, and well-documented manner. (12 U.S.C. § 3347; Policy Statement 7 B.)				The State failed to ensure that its system for processing and investigating complaints and sanctioning appraisers was administered in an effective, consistent, equitable, and well- documented manner.	updated its procedures for processing complaints.	The State must monitor its updated procedures to ensure that processing and investigating complaints and sanctioning appraisers is administered in an effective, consistent, equitable and well-documented manner.	
Enforcement Continued:		Х					
States must track all complaints on a complaint log containing the required information. (12 U.S.C. § 3347; Policy Statement 7 B.)				The State failed to include the date each complaint was received in its complaint log.	On May 24, 2024, the State reported that it implemented a digital form that will record the date a complaint is submitted.	The State must monitor its digital form to ensure the complaint log contains the required information, including the date each complaint was received.	

	ASC Finding: Not Satisfactory
	Final Report Issue Date: November 22, 2024
	Review Period: November 2021 to September 2023
	Review Cycle: One Year with Follow-up
	General Comments
tion	ASC staff will monitor this required action and conduct a Follow-up Review to confirm compliance with Title XI and Policy Statement 7.
es to	ASC staff will monitor this required action and conduct a Follow-up Review to confirm compliance with Title XI and Policy Statement 7.
table,	
nt	ASC staff will monitor this required action and conduct a Follow-up Review to confirm compliance with Title XI and Policy Statement 7.